Statement of Need:

A. Who needs to know about your application/program?	B. What kinds of information do they want to know or need to know about the application?	C. To prove the need for a program, what types of data (if any) do these organizations/people already have that we should get?

Worksheet #2

Statement of Need:

D. What else do we want to know from these organizations/people?	E. What data sources should we develop to get this information (surveys, focus groups, interviews, etc.)?	F. Who will develop each data source?	G. What is the timeline for data collection?

Workshop #3

Statement of Need:

Data Source	Major Findings	Implications for Proposed Program